**Melissa Stewart**

**Coldwell Banker Elite**

**Direct: (540) 809-4547**

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[**www.salesbymelissa.com**](http://www.elitevahouses.com/)

**History:**   I am a full-time professional Realtor, serving Real Estate in the Commonwealth of Virginia since 2002, and specializing in the Fredericksburg Area. Outstanding sales performance and client service since 2002, I have received top awards including Centurian, Masters, and International Diamond Awards for volume of sales as well as Professional Honor "Role" Awards for my involvement within the community. I am currently in the Top 5 Sales in Virginia for Listings and Production. Better than any award comes the gratitude of my clients for putting their needs first and doing the best job possible.

**Technology:**  I stay current on today's technology and take it upon myself to make sure to stay current on having the most dynamic and advanced services available to market in the area. Listings are featured on dozens of websites and listed publically on hundreds. Each listing has it's own personal website, video, professional photos to allow my aggressive marketing online the ability to show your home in the best possible light.

**Education and Training:** Bachelor of Science Degree – Accounting

Virginia Real Estate License Extended Real Estate Studies:

* Contract Negotiation Strategies
* Real Estate Exchanging
* Computer Automation for Real Estate
* Professional Real Estate Software Applications
* Advanced Marketing Systems
* SRS Designation- Seller Representative Specialist
* Short Sales and Foreclosures Resource Certification
* Accredited Buyer's Representative Certication
* Military Relocation Professional Certification
* Cartus Network Affinity Specialist Certification

**Affiliations:** National Association of Realtors, Virginia Association of Realtors, Fredericksburg Area Association of Realtors, Nationwide Relocation Service, Northern Neck Association of Realtors MLS – MRIS, NAVICA

**Advertising:**

Internet Exposure

* www.realtor.com, [www.homes.com](http://www.homes.com/); [www.coldwellbanker.com](http://www.coldwellbanker.com/), [www.coldwellbankerelite.com](http://www.coldwellbankerelite.com/),  Craigslist, Google, Yahoo, AOL, Homeseekers.com, Home Gain, Oodle, Zillow, Cyber Homes, Foreclosure sites, and over 400 web sites.

Traditional Advertising

* Hold open houses and group tours of properties
* All properties listed on Local MLS
* Real Estate Sign, Riders and Brochure Box
* Fully detailed MLS with multiple updated pictures. (More than one picture and one liners).

**DRE:**

Melissa Stewart: Commonwealth of Virginia # 0225076067

**Region of Coverage:**

Throughout the Commonwealth of Virginia. In addition, our team has a large portfolio of agents nationwide to assist you in every location you have. Ask about our services Nationwide.

**Personal Information:**

Born in Prince William County, VA and raised in the Stafford Area, I am familiar with neighborhoods, schools, parks, and community services. When not working, I enjoy quality time with my family, our 2 children and other 2 children, Rosco the Doberman and Bella the German Shepard, boating on the Potomac and gardening.