**Why Us**

We are a Customer Service Company that Happens to Sell Real Estate.

Our team services clients in the South Bay of Los Angeles from Manhattan Beach to Palos Verdes

With over 50 years of experience, the Hoffman Murphy Team is ranked the #1 residential team in California, South Bay and ranked in the top 1% of real estate professionals in the nation year over year. Our mission is to make a ***difference***- for our clients, our families, our community and our world. As a result, 75% of our business comes from repeat clients and referrals. Every member of Hoffman Murphy is an avid participant in our local community, and a portion of our proceeds are donated to local schools, the Children's Hospital of Los Angeles, and other amazing non-profits.

Here is what is important to us:

**180/50 Goal for 2019:** Is helping 180 families with their Real Estate needs and giving $50,000 in donations.

**Technology and Marketing:** We utilize the latest technologies, business, and marketing strategies by traveling near and far to learn from the experts. As **Global Property and Luxury Homes Marketing** Specialists your property will get the exposure it deserves; locally, nationally and internationally.

**HMTransformation:** HMTransformation services are designed to prepare your home for the market. Our focus is on improvements that yield high returns. We facilitate high-impact, low-cost cosmetic renovations to maximize the return on your largest investment...your home.

**Concierge Services:** We believe in delivering an experience to remember. Leave all the details to us. Our vetted and trusted vendors can be called upon to meet your needs. We provide a single touchpoint to seamlessly coordinate a personalized plan. Whether you are looking for a mover or something a little more complex let us do all the coordination or we can refer a dedicated vendor.

**We look forward to the opportunity, and we hope that whether you are buying, selling, or investing that you will think of The Hoffman Murphy Teams as your go-to Real Estate Expert.**  
  
The Hoffman Murphy Team consists of the following and is ready to serve you:  
Listing Specialists  
Buyers Specialists

Listing Manager

Lease Manager

Outside Sales Associate

Transaction Coordination Team

Marketing & Events Manager

Customer Care Coordinator  
Director of Operations

**Our Mission**: Is to make a difference; for our clients, our families, our community & our world.

**Our Vision:** is to be the most respected & passionately recommended real estate group in California.

**Our Perspective:** We strive to provide the WOW factor; using respect, care & honesty as our compass. Our business creates positive and significant change for our clients, ourselves and the world around us. We are driven to succeed at our highest capacity, never forgetting we only succeed together.

**Our Core Values & Beliefs:** Growth & Innovation, Selflessness, working hard and having fun.