



WHY CHOOSE US?



PAST PERFORMANCE – We had **65 CLOSED TRANSACTION IN 2017**. Proof that we get the job done. We have been consistent Top Producers and are in the **1%** in Inland Empire.

MORE MONEY IN YOUR POCKET – The average agent's listings sell within **99.13%** of the listing price. The Robert and Christy Team's listings sell within **100.57%** of the listing price which ultimately nets you more money. Example: On an average priced home of \$400,000. This difference nets the seller **\$5,600** more.

REFERRALS – A substantial portion of our business comes from past clients and sphere of influence referrals. Clients want to rehire us because of our professionalism and superior customer service. They refer their family, friends and co-workers to us for all of their real estate needs. Proof of a job well done.

TEAM – We have a full time Business Assistant and full time Transaction Coordinating department as well as our in-house escrow company and lenders. Additionally we also have 2 Buyer Specialists to assist in finding buyer's for your home.

INTERNET – We have the most up-to-date office and technology systems in place in order to provide superior internet marketing. Our listings appear on thousands of websites. We are also designated Realtors to Dave Ramsey, national radio and television host.

TRACK RECORD – Robert and Christy have been full time Realtors for **14 years**. Cumulatively, the team has over **30 years** of real estate experience. We have experienced several real estate cycles adjusting our business practices accordingly. In the last 13 years, the Robert and Christy Team has helped over **672** Individuals/families in their real estate needs.

COMMUNICATION – We communicate with you consistently and often, keeping you informed of any new competing listings, sales and showing feedback. Our team previews new listing for our buyers and has extensive knowledge of the inventory.

CALL CENTER – The entire team proactively prospects each day on behalf of our listings. We have an extensive database as well as a precise system for finding new buyers for our listings. We are proactive.

AVAILABILITY – We have a full time Director of Operations who is available Monday thru Friday. Our office phone is forwarded to our cell phones afterhours.



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